## MICHIGAN REALTORS®

## **Residential Sales Statistics**

JUL 2016

	2016	2015	16-15	2016	2015	16-15	2016	2015	16-15	2016	2015	16-15
Local Association	YTD	YTD	YTD %	YTD	YTD	YTD %	JUL	JUL	%	JUL	JUL	%
	# Sales	# Sales	Change	Avg Price	Avg Price	Change	Sales	Sales	Change	Avg Price	Avg Price	Change
Ann Arbor Area Board of REALTORS®	2,233	2,057	8.56%	\$289,913	\$279,591	3.69%	425	424	0.24%	\$312,122	\$298,572	4.54%
Antrim Charlevoix Kalkaska Association of REALTORS®	308	339	-9.14%	\$225,146	\$220,940	1.90%	51	71	-28.17%	\$235,540	\$202,322	16.42%
Battle Creek Area Association of REALTORS®	884	844	4.74%	\$118,014	\$109,308	7.96%	159	147	8.16%	\$112,660	\$122,341	-7.91%
Bay County REALTOR <sup>®</sup> Association	742	747	-0.67%	\$90,689	\$87,753	3.35%	104	137	-24.09%	\$101,937	\$96,294	5.86%
Branch County Association of REALTORS®	260	229	13.54%	\$111,406	\$120,831	-7.80%	39	49	-20.41%	\$159,486	\$101,378	57.32%
Central Michigan Association of REALTORS®	605	557	8.62%	\$104,442	\$106,546	-1.97%	119	96	23.96%	\$108,083	\$103,154	4.78%
Clare-Gladwin Board of REALTORS®	563	558	0.90%	\$80,851	\$71,068	13.77%	127	127	0.00%	\$83,991	\$80,255	4.66%
Detroit Board of REALTORS®	2,263	2,120	6.75%	\$54,634	\$45,934	18.94%	318	334	-4.79%	\$77,427	\$57,018	35.79%
Down River Association of REALTORS®	468	614	-23.78%	\$131,252	\$126,092	4.09%	40	103	-61.17%	\$120,533	\$138,717	-13.11%
Eastern U.P. Board of REALTORS®	314	339	-7.37%	\$95,301	\$91,162	4.54%	41	68	-39.71%	\$120,538	\$114,651	5.13%
Emmet Association of REALTORS®	452	441	2.49%	\$278,776	\$287,524	-3.04%	81	90	-10.00%	\$341,717	\$296,464	15.26%
Genesee County	3,049	3,025	0.79%	\$128,087	\$119,533	7.16%	492	566	-13.07%	\$148,572	\$134,025	10.85%
Grand Rapids Association of REALTORS®	8,470	8,080	4.83%	\$191,564	\$177,555	7.89%	1,272	1294	-1.70%	\$195,137	\$180,981	7.82%
Greater Kalamazoo Association of REALTORS®	4,618	4,312	7.10%	\$162,916	\$160,649	1.41%	478	552	-13.41%	\$172,624	\$181,365	-4.82%
Greater Lansing Association of REALTORS®	3,664	3,778	-3.02%	\$147,460	\$139,499	5.71%	729	723	0.83%	\$151,757	\$148,315	2.32%
Greater Shiawassee Association of REALTORS®	249	168	48.21%	\$103,780	\$101,052	2.70%	40	33	21.21%	\$116,483	\$124,424	-6.38%
Greater Wayne County	9,031	8,488	6.40%	\$161,361	\$151,838	6.27%	1,500	1584	-5.30%	\$177,932	\$166,097	7.13%
Grosse Pointe	506	495	2.22%	\$325,879	\$305,941	6.52%	109	94	15.96%	\$349,846	\$338,198	3.44%
Hillsdale County Board of REALTORS®	233	273	-14.65%	\$110,365	\$89,142	23.81%	44	45	-2.22%	\$129,180	\$103,213	25.16%
Huron County	35	41	-14.63%	\$102,721	\$126,961	-19.09%	9	9	0.00%	\$75,444	\$127,422	-40.79%
Jackson Area Association of REALTORS®	1,265	1,216	4.03%	\$134,058	\$124,512	7.67%	219	255	-14.12%	\$136,149	\$132,590	2.68%
Lapeer County	604	602	0.33%	\$164,721	\$159,680	3.16%	99	107	-7.48%	\$181,783	\$165,659	9.73%
Lenawee County Association of REALTORS®	735	694	5.91%	\$138,416	\$124,655	11.04%	114	156	-26.92%	\$148,049	\$136,687	8.31%
Livingston County	1,917	1,787	7.27%	\$245,235	\$231,582	5.90%	336	368	-8.70%	\$252,737	\$244,427	3.40%
Oakland County	11,554	10,898	6.02%	\$254,629	\$246,791	3.18%	2,095	2180	-3.90%	\$258,263	\$257,217	0.41%
Macomb County	7,260	6,571	10.49%	\$160,761	\$151,397	6.18%	1,476	1169	26.26%	\$171,466	\$162,613	5.44%
Mason-Oceana-Manistee Board of REALTORS®	565	539	4.82%	\$140,229	\$140,492	-0.19%	102	109	-6.42%	\$144,404	\$147,608	-2.17%
Midland Board of REALTORS®	626	701	-10.70%	\$153,865	\$154,648	-0.51%	119	138	-13.77%	\$159,039	\$142,870	11.32%
Monroe County Association of REALTORS®	910	844	7.82%	\$149,999	\$150,001	0.00%	171	155	10.32%	\$155,035	\$159,348	-2.71%
Montcalm County Association of REALTORS	399	371	7.55%	\$117,154	\$107,577	8.90%	86	81	6.17%	\$134,303	\$120,312	11.63%
Northeastern Michigan Board of REALTORS®	566	505	12.08%	\$76,921	\$92,344	-16.70%	82	95	-13.68%	\$121,329	\$88,003	37.87%
Paul Bunyan Board of REALTORS®	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Saginaw Board of REALTORS®	1,450	1,419	2.18%	\$94,950	\$94,626	0.34%	225	268	-16.04%	\$112,565	\$112,168	0.35%
Sanilac County	116	112	3.57%	\$110,641	\$77,209	43.30%	46	16	187.50%	\$134,230	\$83,000	61.72%
Southwestern Michigan Association of REALTORS®	1,833	1,754	4.50%	\$190,957	\$185,868	2.74%	306	343	-10.79%	\$189,727	\$194,083	-2.24%
St. Clair County	1,001	939	6.60%	\$144,707	\$136,910	5.69%	216	177	22.03%	\$154,263	\$151,368	1.91%
St. Joseph County Association of REALTORS®	466	425	9.65%	\$129,010	\$124,796	3.38%	74	83	-10.84%	\$134,566	\$121,429	10.82%
Traverse Area Association of REALTORS®	1,776	1,628	9.09%	\$239,382	\$233,534	2.50%	330	309	6.80%	\$257,516	\$246,167	4.61%
Tuscola County	189	174	8.62%	\$94,141	\$93,741	0.43%	32	36	-11.11%	\$87,016	\$99,685	-12.71%
Upper Peninsula Association of REALTORS® *	1,422	1,298	9.55%	\$116,193	\$112,277	3.49%	259	269	-3.72%	\$123,989	\$120,441	2.95%
Water Wonderland Board of REALTORS®	1,145	1,171	-2.22%	\$118,929	\$123,644	-3.81%	200	230	-13.04%	\$117,023	\$133,484	-12.33%
West Central Association of REALTORS®	813	853	-4.69%	\$113,563	\$109,183	4.01%	159	177	-10.17%	\$113,228	\$119,185	-5.00%
West Michigan Lakeshore Association of REALTORS®	3,222	3,195	0.85%	\$190,416	\$177,538	7.25%	553	609	-9.20%	\$195,526	\$190,813	2.47%
TOTALS	78,781	75,201	4.76%	\$149,844	\$144,570	3.65%	13,476	13,876	-2.88%	\$161,267	\$153,437	5.10%
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\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula